

## TRADE WITH COUNTRIES

*Commerce links all mankind  
in one common brotherhood of mutual dependence  
and interests.*

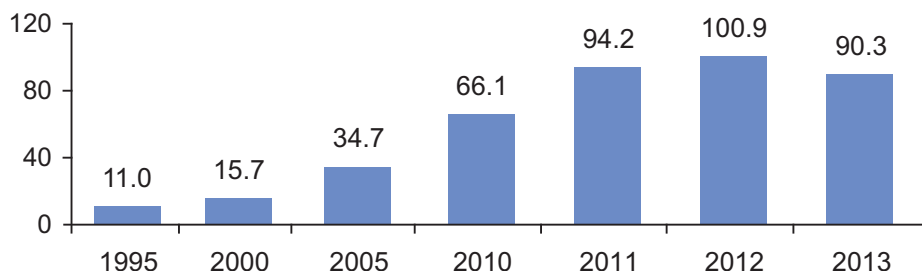
James Abram Garfield  
(20<sup>th</sup> President of the United States, 1831-1881)

Geographic location, historically established ties and specificity of industrial sector in Belarus determine a highly open economy of the country and its focus on external markets.

**External trade** is trade in goods and services between countries. The volume of external trade consists of the value of goods and services supplied (sold) to other countries, and the value of goods and services purchased from abroad.

The volume of external trade of Belarus in 2013 was 90.3 billion U.S. dollars, where the trade in goods made up US\$ 77.7 billion, and trade in services US\$ 12.7 billion.

**VOLUME OF EXTERNAL TRADE OF THE REPUBLIC OF BELARUS**  
(US\$ billion)

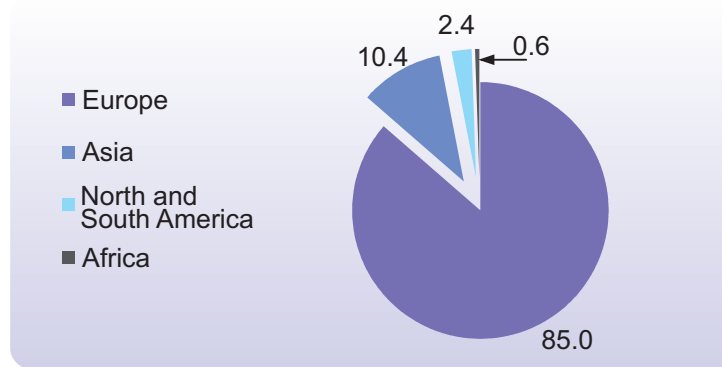


**STRUCTURE OF EXTERNAL TRADE**



## GEOGRAPHY OF MERCHANDISE TRADE in 2013

(percent of total volume of merchandise trade)

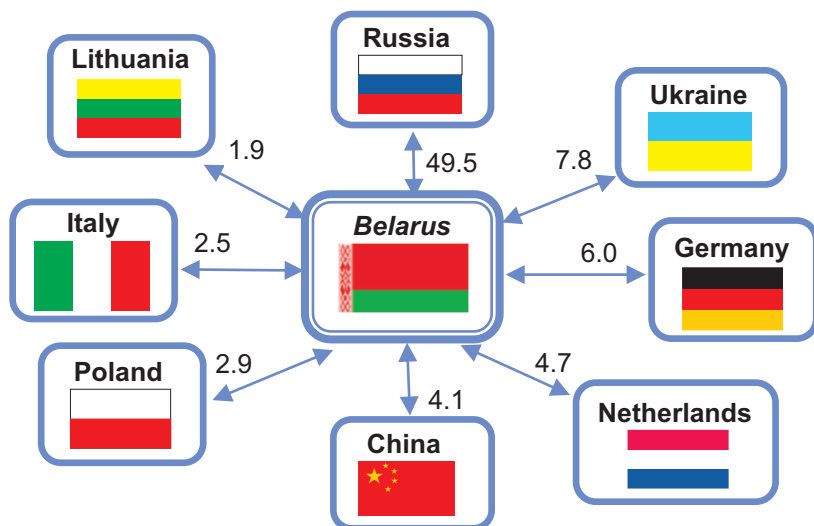


Belarus maintains trade and economic relations with 197 countries of the world. The main trading partners of the country are Russia, Ukraine, Germany, Netherlands, China, Poland, Italy, and Lithuania.

Russia accounts for nearly half of the total volume of our external trade in goods.

## MAJOR TRADING PARTNERS OF BELARUS in 2013

(percentage of total turnover)



In 2013, Belarus exported commodities to 159 countries of the world, and imported goods from 182 countries.

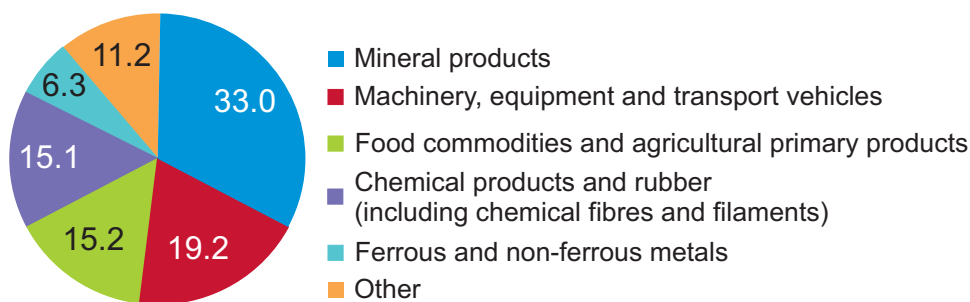
Outflow of goods from a country is called **export**.

In 2013, exports of goods from Belarus totaled US\$ 37.2 billion, which made up 0.2% of the world exports.

The commodities traditionally exported from Belarus are petroleum refinery products, potassium fertilisers, tractors, lorries, agricultural machinery, tyres, chemical fibres and filaments, meat and meat products, dairy products, and many other goods.

### COMMODITY STRUCTURE OF EXPORTS OF THE REPUBLIC OF BELARUS in 2013

(percent of total)



### EXPORTS OF SELECTED COMMODITIES

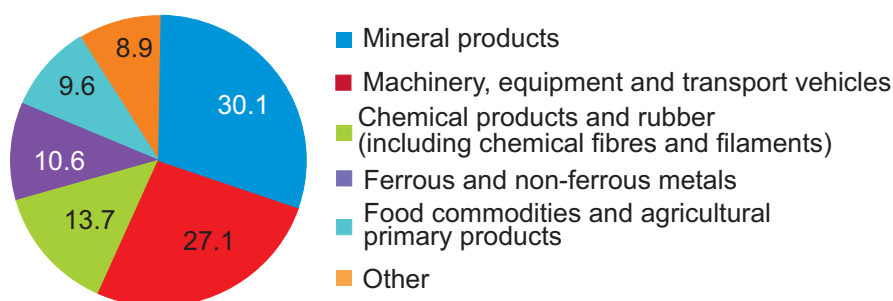
Commodity	2000	2005	2010	2012	2013
Petroleum products, mln t	7.8	13.5	11.2	17.5	13.6
Potassium fertilisers, '000 t K <sub>2</sub> O	2 840.2	4 288.7	4 180.7	3 668.9	3 437.3
Chemical fibres and filaments, '000 t	150.1	143.4	171.6	173.7	164.0
Tyres, '000 units	2 007.0	2 332.8	3 716.1	4 265.6	4 307.1
Tractors, '000 units	21.7	35.4	41.2	59.5	51.2
Lorries, '000 units	10.0	13.2	6.9	15.2	10.9
Agricultural machinery and equipment for harvesting and threshing crops, '000 units.	6.0	20.1	11.9	18.4	18.9
Refrigerators, freezers, and refrigerating equipment, '000 units	610.7	890.1	989.5	1 016.8	967.2
Milk and dairy products, '000 t	87.0	401.6	604.3	862.5	926.4
Meat and offal, '000 t	28.6	87.0	204.9	280.1	307.8

Inflow of goods into a country is called **import**.

To meet the demands of the economy, Belarus imports fuels and energy, machinery and equipment, ferrous and non-ferrous metals, raw stock for chemical and food industries.

### COMMODITY STRUCTURE OF IMPORTS OF THE REPUBLIC OF BELARUS in 2013

(percent of total)



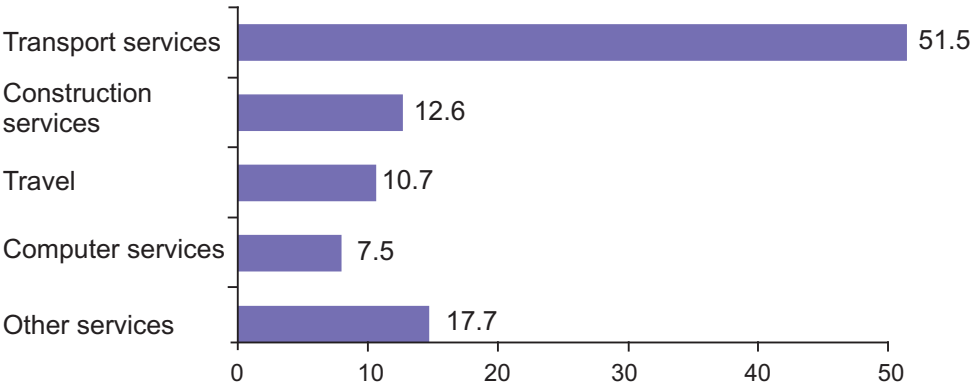
### IMPORTS OF SELECTED COMMODITIES

Commodity	2000	2005	2010	2012	2013
Crude oil, mln t	12.0	19.3	14.7	21.6	21.1
Natural gas, bn m <sup>3</sup>	17.1	20.1	21.6	20.3	20.3
Electricity, mln kWh	7 220.0	4 935.9	2 970.9	7 898.9	6 715.7
Synthetic rubber, '000 t	30.4	52.1	80.1	75.4	74.7
Ferrous metals, '000 t	2 175.5	2 572.0	3 537.7	3 436.6	3 469.6
Internal combustion engines, '000 units	40.8	43.2	75.8	159.8	181.3
Passenger cars, '000 units	57.7	131.3	201.8	83.7	102.5
Mobile phones, '000 units	27.1	66.7	1 437.2	1 653.9	2 067.0
Medicaments packed for retail sale, t	7 650	7 473	7 387	6 721	7 766
Vegetable oils, '000 t	88.3	126.9	123.2	114.9	117.2

It is a priority for Belarus to develop external trade in services, and particularly service exports.

In 2013 the services exports of Belarus was up by 19.1% compared with 2012, and reached US\$ 7.5 billion. The CIS countries accounted for 34% of services exports, or US\$ 2.6 billion. The share of other countries in services exports was 66%, or about US\$ 4.9 billion.

**STRUCTURE OF SERVICE EXPORTS in 2013**  
(percent of total)



**STRUCTURE OF SERVICE IMPORTS in 2013**  
(percent of total)

